

Message Text

UNCLASSIFIED

PAGE 01 RABAT 00415 01 OF 04 211700Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 XMB-04 TRSE-00 L-03 PM-04 DODE-00
/030 W

-----211751Z 129879 /43

R 211505Z JAN 77
FM AMEMBASSY RABAT
TO USDOC WASHDC
INFO SECSTATE WASHDC 816
AMEMBASSY ABU DHABI UNN
AMCONSUL ALEXANDRIA UNN
AMEMBASSY ALGIERS UNN
AMEMBASSY AMMAN UNN
USINT BAGHDAD UNN
AMEMBASSY BEIRUT UNN
AMEMBASSY CAIRO UNN
AMCONSUL CASABLANCA UNN
AMCONSUL DHAHRAN UNN
AMEMBASSY DAMASCUS UNN
AMEMBASSY DOHA UNN
AMCONSUL DUBAI UNN
AMCONSUL JERUSALEM UNN
AMEMBASSY JIDDA UNN
AMEMBASSY KUWAIT UNN
AMEMBASSY MANAMA UNN
AMEMBASSY MUSCAT UNN
AMCONSUL ORAN UNN
AMEMBASSY SANA UNN
AMCONSUL TANGIER UNN
AMEMBASSY TEHRAN UNN
AMEMBASSY TEL AVIV UNN
AMEMBASSY TRIPOLI UNN
AMEMBASSY TUNIS UNN

UNCLAS SECTION 1 OF 4 RABAT 0415

E.O. 11652: N/A
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 RABAT 00415 01 OF 04 211700Z

TAGS: BENC BGEN MO
SUBJECT: CONTRACTING RULES, PRACTICES AND BARGAINING TECHNIQUES

FOR CAGNE

REF: STATE A-5955

1. FOLLOWING IS REQUESTED INFO CONCERNING CONTRACTING RULES, PRACTICES AND BARGAINING TECHNIQUES IN MOROCCO. REPORT ATTEMPTS TO ANSWER QUESTIONS MOST LIKELY TO BE ASKED BY U.S. FIRMS IN MAJOR PROJECTS AND EQUIPMENT SALES IN MOROCCO. HOPE INFO WILL BE HELPFUL TO USDOC/CAGNE IN FORMULATING COUNTRY INFO SHEET.

2. PRICE. IN GENERAL, RULE IS FOR FIXED PRICE BIDS. GOM DOES NOT ACCEPT "ESCALATION CLAUSES" UNLESS CONVINCED THAT THERE WILL BE NO BIDS ON FIXED PRICE BASIS.

POST DOES NOT KNOW OF SPECIFIC INSTANCES IN WHICH ESCALATION CLAUSES HAVE BEEN NEGOTIATED AND ON BASIS EXPERIENCE ESTIMATES THERE IS LITTLE OPPORTUNITY FOR COST PLUS FEE CONTRACTS.

THERE HAVE, HOWEVER, BEEN INSTANCES OF GUARANTEEING PRICE OF A COMMODITY FOR DURATION OF A CONTRACT. FOR EXAMPLE, THIS IS CASE FOR CONSTRUCTION OF DAMS. PRICE OF CEMENT IS FIXED BY THE GOM AND IS GUARANTEED TO CONTRACTORS FOR DURATION OF PROJECTS.

AS FOR DEMURRAGE, THERE ARE NO PROVISIONS MADE FOR DEMURRAGE OR ESCALATION OF DEMURRAGE.

PARTS PRICE ESCALATION CLAUSE MAY POSSIBLY BE PERMITTED IN EVENT PARTS SUPPLY PROVISION EXTENDING OVER LONG PERIOD. GENERALLY, PARTS SUPPLY IS INCLUDED IN EQUIPMENT SUPPLY. PARTS SUPPLY OVER LONG PERIOD IS NOT CUSTOMARY IN MOROCCO.

PRACTICE IN PRIVATE SECTOR DIFFERS FROM PUBLIC SECTOR IN THAT PRIVATE SECTOR DOES NOT FOLLOW STRICT RULES. CONTRACT CONDITIONS ARE FREELY NEGOTIATED. AS PAYMENTS OF FOREIGN EXCHANGE MUST BE APPROVED BY THE EXCHANGE CONTROL OFFICE, UNCLASSIFIED

UNCLASSIFIED

PAGE 03 RABAT 00415 01 OF 04 211700Z

CONTRACTS WITH PRIVATE SECTOR MUST, HOWEVER, BE APPROVED BY APPROPRIATE AUTHORITIES BEFORE BECOMING VALID.

3. BID AND PERFORMANCE BONDS. BID BONDS AND PERFORMANCE BONDS MUST BE PAID IN CASH OR THROUGH BANK GUARANTEES. BID BONDS VARY BETWEEN 1.5 AND 3 PERCENT. PERFORMANCE BONDS VARY FROM 3 TO 5 PERCENT. BID AND PERFORMANCE BONDS ARE NOT UNIFORM AMONG ALL CONTRACTING AGENCIES OF GOVERNMENT.

GENERALLY, NEGOTIATING AMOUNTS DOWNWARD IS POSSIBLE ONLY IN SPECIAL CASES WHERE BIDDER HOLDS STRONG POSITION.

REQUIREMENTS FOR BONDS OR GUARANTEES ARE FIXED BEFOREHAND IN TENDER DOCUMENTS.

BID AND PERFORMANCE BONDS REQUIREMENTS ARE NOT REDUCED WHEN CONTRACTOR IS IN JOINT VENTURE WITH LOCAL PARTNER. THERE ARE NO RULES GOVERNING JOINT VENTURES. IMPORTED MACHINERY AND EQUIPMENT CANNOT BE CONSIDERED AS AN OFFSET AGAINST BONDS.

SURETY BONDS ARE NOT EMPLOYED IN MOROCCO.

4. FORCE MAJEURE. FORCE MAJEURE IS CUSTOMARILY INCLUDED

IN TENDER CONDITIONS WITH DEFINITION BEING NEGOTIABLE.
NEITHER LABOR DISPUTES OR DELIVERY DELAYS DUE TO PORT
CONGENTION ARE CONSIDERED CIRCUMSTANCE OF FORCE MAJEURE.

THERE IS SCOPE FOR NEGOTIATING LANGUAGE OF FORCE
MAJEURE CLAUSES IN MAJOR CONTRACTS, WHEN SPECIAL
CIRCUMSTANCE CALLS FOR IT.

5. TRAINING. TENDERS FOR COMPLICATED EQUIPMENT USUALLY PROVIDE
FOR TRAINING OF LOCAL PERSONNEL ON THE SPOT. ONLY IN
SPECIFIC CASES WILL MEDIUM AND HIGH LEVEL LOCAL
TECHNICIANS HAVE TO BE TRAINED IN SUPPLIER'S PLANT.

TRAINING EQUIPMENT CAN BE IMPORTED AND REEXPORTED ON A
DUTY-FREE BASIS. WHO WILL BEAR COST OF TRAINING IS
SPECIFIED IN TENDER DOCUMENTS ON CASE BY CASE BASIS.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 RABAT 00415 02 OF 04 211709Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 XMB-04 TRSE-00 L-03 PM-04 DODE-00
/030 W

-----211750Z 129998 /43

R 211505Z JAN 77

FM AMEMBASSY RABAT

TO USDOC WASHDC

INFO SECSTATE WASHDC 817

AMEMBASSY ABU DHABI UNN

AMCONSUL ALEXANDRIA UNN

AMEMBASSY ALGIERS UNN

AMEMBASSY AMMAN UNN

USINT BAGHDAD UNN

AMEMBASSY BEIRUT UNN

AMEMBASSY CAIRO UNN

AMCONSUL CASABLANCA UNN

AMCONSUL DHAHRAN UNN

AMEMBASSY DAMASCUS UNN

AMEMBASSY DOHA UNN

AMCONSUL DUBAI UNN

AMCONSUL JERUSALEM UNN

AMEMBASSY JIDDA UNN

AMEMBASSY KUWAIT UNN

AMEMBASSY MANAMA UNN

AMEMBASSY MUSCAT UNN

AMCONSUL ORAN UNN

AMEMBASSY SANA UNN

AMCONSUL TANGIER UNN
AMEMBASSY TEHRAN UNN
AMEMBASSY TEL AVIV UNN
AMEMBASSY TRIPOLI UNN
AMEMBASSY TUNIS UNN

UNCLAS SECTION 2 OF 4 RABAT 0415

6. FOREIGN AND DOMESTIC WORKERS. CONTRACTORS ARE NOT
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 RABAT 00415 02 OF 04 211709Z

EXPECTED TO MAINTAIN SPECIFIC BALANCE OF LOCAL LABOR
VIS-A-VIS FOREIGN LABOR. HOWEVER, IN MOST INSTANCES WHEN
PROJECT PERMITS, IT IS EXPECTED THAT CONTRACTORS WILL USE,
TO EXTENT POSSIBLE, LOCAL

- SUB CONTRACTOR SERVICES
- LOCALLY PRODUCED SUPPLIES
- LOCAL LABOR

WHERE QUALITY IS COMPARABLE AND COST NOT HIGHER THAN 10
PERCENT ABOVE IMPORTED COMMODITIES AND SERVICES.

LOCAL AND THIRD COUNTRY LABOR OF EQUIVALENT TRAINING AND
EXPERIENCE IS COMPARABLE TO THAT AVAILABLE IN EUROPE, BUT
TRAINED PERSONNEL ARE IN SHORT SUPPLY.

FRANCE SUPPLIES MOST OF FOREIGN LABOR ON MAJOR PROJECTS
WITH BASIC LABOR SITUATION AS FOLLOWS:

- UNSKILLED LABOR READILY AVAILABLE
- SEMI-SKILLED LABOR IN ADEQUATE QUANTITIES CAN BE
LOCATED ONLY WITH SOME DIFFICULTY
- SKILLED LABOR IS SCARCE AND HIGH PAID BY MOROCCAN
STANDARDS WITH SALARIES BEING ALMOST COMPARABLE WITH THOSE
OF WESTERN EUROPE.

IN GENERAL, WAGES ARE VARIABLE (COPY OF BROCHURE
EDITED BY OFFICE OF INDUSTRIAL DEVELOPMENT POUCHED ATTN:
USDOC/CAVNE).

A GENERAL INCREASE IN SALARIES IS IMMINENT. BASIC HOURLY
RATE (SMIG) HAS ALREADY BEEN RAISED ABOUT 15 PERCENT.

SUITABLE HOUSING, FOOD, CLOTHING, MEDICAL AND DENTAL CARE,
AND RECREATIONAL ACTIVITIES ARE AVAILABLE IN LARGE CITIES SUCH
AS RABAT, CASABLANCA, FES, MARRAKECH, TANGIER, AGADIR. THIS
IS NOT THE CASE IN TOWNS, VILLAGES AND COUNTRYSIDE. DEPENDING
ON LOCATION OF PROJECT, CONTRACTOR MAY GRANT EMPLOYEES SPECIAL
ALLOWANCES OR PROVIDE SOME OF MISSING FACILITIES, ESPECIALLY
FOR LONG-TERM PROJECTS.

EMPLOYEES WHO ARE BROUGHT INTO COUNTRY ARE SUBJECT TO
LOCAL INCOME TAXES ONLY IN CASES WHERE THEY ARE CONSIDERED BY
LAW AS "RESIDENTS", DEFINED AS ALIENS RESIDING IN COUNTRY
FOR MORE THAN SIX MONTHS. HOWEVER, A DOUBLE TAXATION TREATY
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 RABAT 00415 02 OF 04 211709Z

IS UNDER NEGOTIATION BETWEEN MOROCCO AND THE U.S. AND
HOPEFULLY WILL BE CONCLUDED SOON.

ALTHOUGH EFFECTS ARE NOT SUBJECT TO IMPORT DUTIES,
CONTRACTORS SHOULD MAKE IT A POINT TO INCLUDE PROVISIONS
FOR THE SUPPLY OF "BON DE FRANCHISE" IN CONTRACTS
NEGOTIATED WITH GOVERNMENT AGENCIES.

WORK AND RESIDENCE PERMITS ARE NOT CONSIDERED A PROBLEM
FOR EMPLOYEES OF CONTRACTORS PERFORMING GOVERNMENT PROJECTS.

REGARDING PAYMENT OF WORK FORCE, ALL PAYMENTS EFFECTED IN
MOROCCO MUST BE IN MOROCCAN DIRHAMS WHICH MAY BE OBTAINED BY
EXCHANGE OF IMPORTED DOLLARS OR FROM PORTION OF CONTRACT
PAID FOR IN DIRHAMS.

SALARIES OF AMERICAN PERSONNEL AND THIRD COUNTRY NATIONALS
ARE NEGOTIATED WITH PERCENTAGE PAID ABROAD AND REST IN DIRHAMS.

THERE ARE NO KOREANS, PHILIPPINOS, OR PAKISTANI
WORKERS IN MOROCCO AS FAR AS WE CAN DETERMINE.

7. ARBITRATION. LAW AND PRACTICE REGARDING MACHINERY
FOR SETTLEMENT OF CONTRACT DISPUTES CALLS FOR MOROCCAN COURT
ADJUDICATION OR ARBITRATION BY MOROCCAN ORGANIZATIONS. IN
RECENT PRACTICES, FOREIGN FIRMS HAVE SUCCEEDED IN
NEGOTIATING CLAUSES PROVIDING FOR ARBITRATION BEFORE
INTERNATIONAL CHAMBER OF COMMERCE IN PARIS, BUT WITH GOM
RECOURSE TO MOROCCAN COURTS IN THE ULTIMATE INSTANCE. IN
PRACTICE, MOROCCAN AUTHORITIES AVOID ACCEPTANCE OF
INTERNATIONAL ARBITRATION AS MUCH AS POSSIBLE. TO BEST
OF OUR KNOWLEDGE, FOREIGN CONTRACTORS HAVE HAD NO
EXPERIENCE WITH LOCAL ARBITRATION BODIES.

8. LOCAL AGENTS AND REPRESENTATIVES. LOCAL AGENTS AND
REPRESENTATIVES ARE ALLOWED AND RECOMMENDED IN PRIVATE SECTOR,
ESPECIALLY IN CASES WHERE COMPLICATED EQUIPMENT SUPPLIES
WILL REQUIRE AFTER SALE SERVICE. THEY CAN ALSO BE HELPFUL
IN FOLLOWING UP SALES LEADS.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 RABAT 00415 03 OF 04 211720Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 XMB-04 TRSE-00 L-03 PM-04 DODE-00
/030 W

-----211750Z 130154 /43

R 211505Z JAN 77

FM AMEMBASSY RABAT
TO USDOC WASHDC
INFO SECSTATE WASHDC 822
AMEMBASSY ABU DHABI UNN
AMCONSUL ALEXANDRIA UNN
AMEMBASSY ALGIERS UNN
AMEMBASSY AMMAN UNN
USINT BAGHDAD UNN
AMEMBASSY BEIRUT UNN
AMEMBASSY CAIRO UNN
AMCONSUL CASABLANCA UNN
AMCONSUL DHAHRAN UNN
AMEMBASSY DAMASCUS UNN
AMEMBASSY DOHA UNN
AMCONSUL DUBAI UNN
AMCONSUL JERUSALEM UNN
AMEMBASSY JIDDA UNN
AMEMBASSY KUWAIT UNN
AMEMBASSY MANAMA UNN
AMEMBASSY MUSCAT UNN
AMCONSUL ORAN UNN
AMEMBASSY SANA UNN
AMCONSUL TANGIER UNN
AMEMBASSY TEHRAN UNN
AMEMBASSY TEL AVIV UNN
AMEMBASSY TRIPOLI UNN
AMEMBASSY TUNIS UNN

UNCLAS SECTION 3 OF 4 RABAT 0415

AGENTS FOR SALES OF MILITARY ITEMS ARE SAID TO BE
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 RABAT 00415 03 OF 04 211720Z

PROHIBITED, THOUGH EMBASSY HAS NEVER SUCCEEDED IN GETTING
CHAPTER AND VERSE ON THIS.

AGENTS CONTRACTS ARE NEGOTIATED FREELY WITH NO NORM
FOR COMMISSIONS FOR FEES.

9. LOCAL PARTNERSHIPS AND CORPORATIONS. PROS AND CONS OF
ESTABLISHING LOCAL PARTNERSHIP OR CORPORATION DEPEND
UPON TYPE OF VENTURE. FOR SUPPLY, BEST APPROACH IS PROBABLY
APPOINTMENT OF AGENT; FOR CONTRACTING ON LARGE SCALE (I.E.,
ENGINEERING, CONSTRUCTION) JOINT VENTURE WITH
LOCAL FIRM IS RECOMMENDED. FOR MANUFACTURING, MOROCCAN
CORPORATION (AS DEFINED BY THE LAW) IS REQUIRED IN MOST
CASES AND SHOULD BE CONSIDERED EVEN WHERE EXEMPT FROM
MOROCCANIZATION REQUIREMENTS.

WHOLLY-OWNED CORPORATIONS ARE ACCEPTABLE IN TOURISM,
MINING, PRODUCTION WHOLLY FOR EXPORT, AND FAIRLY EXTENSIVE
ARRAY OF INDUSTRIES. MOST SERVICES ARE MOROCCANIZED,

I.E., REQUIRE MINIMUM 50 PERCENT LOCAL EQUITY PLUS LOCAL CONTROL OF BOARD. FOR ALL OTHER ACTIVITIES, OR TO TAKE ADVANTAGE OF TAXATION AND OTHER INCENTIVES OF THE "INVESTMENT CODE", MOROCCAN CORPORATION MUST BE ESTABLISHED.

IN MANUFACTURING SECTOR, EXAMPLES OF JOINT VENTURES INCLUDE GENERAL TIRE AND GOODYEAR. IN SERVICES, BADGER CORPORATION HAS JUST FORMED JOINT VENTURE WITH A SUBSIDIARY OF NATIONAL PHOSPHATE OFFICE (65 PERCENT US/35 PERCENT OCP).

10. GRADUATED OR ADVANCE PAYMENTS. ADVANCE PAYMENTS CAN BE NEGOTIATED FOR SUPPLY CONTRACTS ONLY. CONTRACTS WITH GOVERNMENT AGENCIES REQUIRE NO BANK GUARANTEES. ADVANCE PAYMENTS ARE NOT PERMITTED IN CONSTRUCTION INDUSTRY. PROGRESS PAYMENTS ARE HOWEVER COMMON.

11. LOCAL SUPPLY. LOCAL SUPPLY IS NOT SINE QUA NON CONDITION. HOWEVER, GOM FAVORS CONTRACTORS WHO INCORPORATE LOCAL PRODUCTS AND SOMETIMES REQUESTS INCORPORATION WHERE SEMI-MANUFACTURE OF SIMILAR QUALITY AVAILABLE AND LOCAL UNCLASSIFIED

UNCLASSIFIED

PAGE 03 RABAT 00415 03 OF 04 211720Z

PRICE IS NOT MORE THAN 10 PERCENT MORE THAN IMPORTED PRODUCTS.

WHERE LOCAL SUPPLY IS INCLUDED IN CONTRACT, GENERAL CONTRACTOR IS SOLELY RESPONSIBLE FOR FULFILLMENT OF CONTRACT WHETHER FROM IMPORTED OR LOCAL SOURCES. ESCALATION, PERFORMANCE BONDS, FORCE MAJEURE, AND OTHER TERMS REMAIN AS IN PARAS 3 AND 4 ABOVE.

12. BONDED AREAS. A FREE TRADE ZONE EXISTS AT TANGIER PORT AND "BONDED AREAS" EXIST AT CASABLANCA PORT.

13. LANGUAGE AND UNITS OF MEASUREMENT. THE PREFERRED LANGUAGE FOR BIDS IS FRENCH. IN SOME INSTANCES, IT IS REQUIRED.

METRIC UNITS OF MEASUREMENT ARE REQUIRED BY LAW.

14. CORPORATE TAXES. IN THE ABSENCE OF A DOUBLE TAXATION TREATY, FOREIGN CONTRACTORS ARE REQUIRED TO PAY FOLLOWING TAXES:

-- SUPPLIERS, NO TAXES LEVIED

-- CONTRACTORS, 10 PERCENT OF PAY FOR SERVICES

MUST BE WITHHELD AT SOURCE

-- MANUFACTURING BY A LOCALLY REGISTERED CORPORATION: SUBJECT TO ALL MOROCCAN TAXES, INCLUDING REGISTRATION, PATENT, CORPORATION TAXES, AND GENERAL INCOME TAXES.

A RECASTING OF MOROCCAN TAXATION SYSTEM HAS JUST BEEN ANNOUNCED AND IS EXPECTED TO BE PUBLISHED BEFORE MID-YEAR.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 RABAT 00415 04 OF 04 211722Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 XMB-04 TRSE-00 L-03 PM-04 DODE-00
/030 W

-----211750Z 130191 /43

R 211505Z JAN 77

FM AMEMBASSY RABAT
TO USDOC WASHDC
INFO SECSTATE WASHDC 823
AMEMBASSY ABU DHABI UNN
AMCONSUL ALEXANDRIA UNN
AMEMBASSY ALGIERS UNN
AMEMBASSY AMMAN UNN
USINT BAGHDAD UNN
AMEMBASSY BEIRUT UNN
AMEMBASSY CAIRO UNN
AMCONSUL CASABLANCA UNN
AMCONSUL DHAHRAN UNN
AMEMBASSY DAMASCUS UNN
AMEMBASSY DOHA UNN
AMCONSUL DUBAI UNN
AMCONSUL JERUSALEM UNN
AMEMBASSY JIDDA UNN
AMEMBASSY KUWAIT UNN
AMEMBASSY MANAMA UNN
AMEMBASSY MUSCAT UNN
AMCONSUL ORAN UNN
AMEMBASSY SANA UNN
AMCONSUL TANGIER UNN
AMEMBASSY TEHRAN UNN
AMEMBASSY TEL AVIV UNN
AMEMBASSY TRIPOLI UNN
AMEMBASSY TUNIS UNN

UNCLAS SECTION 4 OF 4 RABAT 0415

15. MACHINERY AND EQUIPMENT. WAIVER OF CUSTOMS DUTIES
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 RABAT 00415 04 OF 04 211722Z

ON MACHINERY, EQUIPMENT AND SUPPLIES IMPORTED FOR PROJECTS
CAN BE NEGOTIATED WHERE GOODS ARE TO BE REEXPORTED. LOCAL

SALE OF EQUIPMENT ENTAILS PAYMENT OF CUSTOMS DUTIES
BASED ON ORIGINAL VALUE.

USED MACHINERY AND EQUIPMENT MAY BE SOLD LOCALLY PROVIDED
CUSTOMS DUTIES ARE PAID AND AUTHORIZATION FOR IMPORTATION IS
OBTAINED. THERE IS A GOOD LOCAL MARKET FOR USED EQUIPMENT IN
GOOD STATE OF REPAIR. WE DO NOT KNOW AND HAVE BEEN UNABLE
TO FIND OUT WHAT PENALTY, IF ANY, IS IMPOSED FOR
ABANDONMENT.

SUPPLY OF SPARE PARTS FOR MACHINERY IS NEGOTIATED ON
CASE BY CASE BASIS.

16. NEGOTIABLE CONTRACT CLAUSES. PRICES, TERMS OF
PAYMENT AND FINANCING, AFTER-SALE SERVICE, ON THE SPOT
TRAINING OF PERSONNEL, AND ARBITRATION ARE NEGOTIABLE.

NON-NEGOTIABLE ITEMS INCLUDE CONDITIONS SET BY LAW
OR DAHIR WITH RESPECT TO TAXATION, EXCHANGE CONTROL AND
MINIMUM WAGES.MOFFAT

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977RABAT00415
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770023-0283
Format: TEL
From: RABAT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770129/aaaaazjm.tel
Line Count: 457
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 13d5b7d2-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 9
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE A-5955
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3535081
Secure: OPEN
Status: NATIVE
Subject: CONTRACTING RULES, PRACTICES AND BARGAINING TECHNIQUES FOR CAGNE
TAGS: BENC, BGEN, MO
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/13d5b7d2-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009